

Shipping News

from Wencon distributor



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Dear Customer

April 2011

Now it is time again for Shipping News.

Shipping News is your chance to get the latest information from us,

learn how to make a specific Wencon repair and to get updated on the condition of the Repair Kit on board the vessel. This time we even

have a photo competition with some nice prizes. Read more about this on the following pages.

Inventory list

WENCON		
On board This vessel is a WENCON repair kit		
The kit contains:		
Quantity	Product No.	Product
2	1030	WENCON CREAM 1 kg
2	1030	WENCON RAPID 1 kg
	1035	WENCON RAPID 8 x 125 g
1	1040	WENCON PUTTY 8 x 125 g
	1045	WENCON PIPE TAPE 5 roll (5 cm x 150 cm)
	1046	WENCON PIPE TAPE 4 and 5 roll (5 cm x 200 cm)
1	1070	WENCON EMULSION BARRIER KIT 2 x 250 g
2	1020	WENCON COATING 0.5 kg white
2	1030	WENCON COATING 0.5 kg blue
2	1030	WENCON WETTEMP 0.5 kg yellow
2	1030	WENCON WETTEMP 0.5 kg green
1	1100	WENCON CLEANER 0.5 l
1	1110	WENCON RELEASE AGENT
1	1120	WENCON REINFORCEMENT TAPE
1	1150	WENCON AGGREGATE 10' 24
	2000	WENCON INSULATION TOOLS
	1014	WENCON LW CREAM
	1035	WENCON LW COATING
WENCON MANUAL		
WOODEN BOX		
XXXXXXXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXX		
www.wencon.com		



As usual we enclose an inventory list in the envelope addressed for each vessel carrying a Wencon Repair Kit. The list shows the original content of the Wencon Repair Kit

onboard your vessel. Help yourself, by reordering what has been used since last, and also check the age and consistency of the remaining products. A replenished kit will

make your crew ready for almost any kinds of emergency or maintenance jobs caused by corrosion or breakage.

Do you know ShippingMail?

Approximately 8 to 10 times a year we distribute our newsletter "ShippingMail". In these short e-mails we show how difficult repairs can be made easy by using the Wencon Repair Kit.

The newsletter is built up almost like a recipe – with easy to follow photos and description of the repair.

Get added to the ShippingMail mailing list

If you think you also could benefit from the Wencon ShippingMail – then you can add the person on this page:

<http://www.wencon.com/addme/>



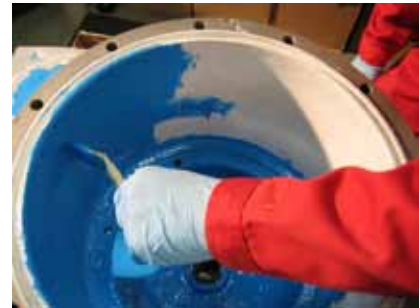
Certified Wencon workshops

During 2009/10 we have focused on finding, training and certifying marine-oriented workshops, in some of the world's major ports, to perform durable repairs and refurbishments with Wencon. To date, 15 workshops around the world have been certified and, it is our goal to have a certified workshop in all ports in the world, where our customers usually carry out repairs.

Especially in these times where focus is on keeping operational costs

down it is a good idea to consider refurbishments instead of buying new parts.

The idea behind the concept is to give our customers the possibility to have Wencon repairs and refurbishments done where they find it most convenient. The job is then done by local Wencon certified workshops at local costs. Customers can either contact the workshop directly or order Wencon, Denmark to arrange the repair.



Our goal for 2010 is to certify additional 3 workshops around the world, and to inform our customers of the new opportunities.



Today we have certified workshops on the following locations:

Greece

KME - Piraeus
Tel. +30 210 4624107

Bulgaria

Romania
H.H. Brothers Maritime - Varna
Tel. +359 52 603 590

The Netherlands

Serdijn Ship Repair - Rotterdam
Tel. +31 10473 74 00

Repair Management - Rotterdam
Tel. +31 10 8200959

Norway

Goltens AS - Oslo
Tel: +47 22 88 39 30

Iceland

Framtak Marine Engineering - Gardabær

Tel. +354 535 5800

Portugal

MAN Diesel & Turbo Portugal - Setúbal
Tel. +351 265 799 500

Poland

NAVISERV Sp. z.o.o. - Gdynia
Tel: +48 58 621 15 45

Deutschland

SAM Industrietechnik GmbH - Hamburg
Tel. + 49 40 244245870

MTS - Kasulke & Rohde GmbH Hamburg
Tel. + 49 40 79 68 61-0

Spain

Underwater Contractors Spain - Algeciras
Tel: + 34 956 611 142

Italy

F & O - Genova
Tel. +39 010-2485411

Scotland

Dales Marine Services Ltd. Aberdeen
Tel: +44 1224 212778

France

Cegelec - Toulon
Tel: +33 4 94 925522

NAVTIS - Brest Cedex 9
Tel: +33 2 98 43 15 39

SOUTH AMERICA

Brazil

Offshore Reparos Navais Ltda - Rio de Janeiro
Tel. +55 21 2613 0033

NORTH AMERICA

Canada

D. F. Barnes Group of Companies - St. John's

Tel. +1 709 689 0140

Panama

Wärtsilä, S.A. Services Office - Panama
Tel. No.: +507 304-7400

MIDDLE EAST

U.A.E.

Wärtsilä L.L.C. - Dubai
Tel. +971 4 883 89 79

ASIA

Shanghai

Goltens Shanghai Co., Ltd
Tel: +86 21 5818 6628

Malaysia

Customcraft (M) SDN BHD Tel: +03 5880 7611

WORLD WIDE

WENCON Service Engineer (DK)
Tel: +45 6481 1010

You can always find an updated list of workshops here: <http://tinyurl.com/wencon>

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Repair of Leaking ballast pipe

Job:

1. Several leaks were found in the ballast pipe which needed to be repaired.
2. The surface was cleaned and prepared with a Tercoo disc.
3. The water leakages were stopped with Wencon Putty.
4. We wrapped the Wencon Reinforcement Tape tight around the pipe with 50% overlap. We made sure that the Reinforcement Tape is fully impregnated with Wencon Hi-Temp.

Apply another layer of Wencon Hi-Temp, and repeat until you have 3 layers of Wencon Reinforcement Tape and 4 layers of Wencon Hi-Temp.

5. Final result.



Wencon 1044:

Wencon has got a NEW PIPE TAPE the 1044. This is especially for bigger pipe dimensions. The package contains 2 rolls of 10 cm x 350 cm fast curing Pipe Tape in the same high quality as you are used to get from us.



Tercoo:

Repair Management Nederland BV became the distributor for the Netherlands and Belgium for **Tercoo® rotating blasters** for the Shipping and Offshore market.

We are stockholder off all the **Tercoo® products** so we can take care for a short lead time on those products.

With this small rotating disc that fits on a normal drilling machine you can do a proper surface treatment for small repair jobs on board.

The **Tercoo® rotating blasters** are available as single disc, double disc, triple disc and a special multi 8 layer disc. This special multi 8 layer disc must be used on a special developed machine.



Because of our move to a new address, we add as a bonus to the Wencon Repair Kit a Tercoo Single for free to each repair kit until end of the summer.

Change of address

Dear relation,

The steady growth of our company in recent years has led to our current location no longer meets our demands. So we have moved to a new building in Rotterdam.

Bergstoep 25-27

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In Spring we will have 2 open days for our relations so we can show what we can mean for you in the future. This invitation will follow later. We hope to see you then!