Shipping News

from Wencon distributor



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Shipping News





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Dear Customer

Shipping News is your chance to get the latest information from us, learn how to make a specific Wencon repair, and to get updated on the condition of the Repair Kit on board the vessel.

This time we are introducing our new Wencon Workshop in the Netherlands. Read more about this on the following pages. Below find our repair of a ballast pipe system.

Repair of ballast pipe system





Job:

- Earlier plug's and band's were used to stop the leaking pipes, which caused a lot of efforts and problems.
- 2. With Wencon's flexible system, we are now able to repair even bendings and T-joints.





3+4. Larger holes are easily being repaired by glueing a thin steel plate in combination with reinforcement tape. The final results will resist a relativ high pressure.



5. Final result.
Wrapped with reinforcement tape and Wencon coating.

Inventory list for Repair Kit

As usual we enclose an inventory list in the envelope addressed for each vessel carrying a Wencon Repair Kit. The list shows the original contence of the Wencon Repair Kit

onboard your vessel. Help yourself, by reordering what has been used. Check the age and consistency of the remaining products as well.

A replenished kit will make your crew ready for almost any kind of emergency situation or maintenance jobs caused by corrosion or breakage.







Wencon at SMM 2010

SMM 2012 Hall B1 – Stand 205

The main attraction for the marine industry.

As usual, Wencon will participate at the SMM 2012. You will recognize us this year, by our Wencon orange coloured shirts. Make sure to come and visit us. You are very welcome.

What? SMM 2012

When? 4-7 September 2012

Where? Hall B1 – Stand 205, Hamburg Messe und Con-

gress, Hamburg, Germany.

Why? SMM is the international platform and the lead-

ing forum for the shipbuilding and maritime equipment industries. This is where the world's leading companies meet and present their innova-

tions and forward looking technologies.

Wencon Pipe Tape – now with an extra feature

Wencon has now added another feature to the Wencon Pipe Tape. Users can now scan a QR code placed on the outer box of the Wencon Pipe Tape.

By scanning the code, you will be linked to the Wencon Mobile Site. Here you find a video of a Pipe Tape repair and some technical information. The QR code is especially designed to adjust to your mobile screen.

All this, to make it easier for you to do an easy and fast Wencon Pipe Tape repair, on board your vessels!



To scan the code you must have a smart phone, and you need to download an APP for reading QR codes, for example Scan Life.

Loenen Repairs b.v. Rotterdam - new Wencon certified Workshop



Repair Management Nederland b.v. has been a Wencon Distributor and workshop for more than 12 years. They have now initiated a cooperation with Loenen Repairs, Rotterdam. Rene Loenen states flw.:

"Last year in September 2011, I was contacted by Ronald van Pinxteren from Repair Management Nederland b.v. Ronald made the contact to me via Linkedin, and we arranged a meeting at our place in Holland. Already at our first meeting it was clear, that he was looking for a new partner for the new Workshop for Wencon in the Netherlands.

Ronald was very positive about Wencon and the products as well, and since this was the first time that I learned about Wencon, I was indeed willing to learn more.



During this meeting we discussed the possibility of making a cooperation between the three companies and how we could benefit from each other. I realized that the Wencon products fit very well into our repair service, as we would now be able to make our workscope bigger than it already was.

This means that we can provide more service to our clients. We call this service cold repairs!

After several phone calls with Thomas Drost, we agreed to do a trainingsession for six men from Loenen Repairs, in order to be a certified Engineer for Wencon.

These sessions were perfectly performed by Erik Wendelin and Ronald van Pinxteren, and we arranged a new working area in our workshop, especially for Wencon.



After the training we are now providing several repairs for our clients with great results (check our website: www.loenenrepairs.com). The clients, who visit our workshop, are very positive about the Wencon products and Wencon sample's which were made in our workshop.

Loenen Repairs b.v. has now for 6 months, been a Wencon Workshop and it feels like a big family company. Everybody are willing to help and assist everybody".

"For all your 24/7 service, WE TAKE CARE OF YOUR (WENCON) REPAIR"

"Rene Loenen"

New design on Wencon's Newsletter - "Repair Case"

6-8 times per year we distribute our Newsletter "**Repair Case**". This is to give you some information on how to make difficult repairs easy, as well as to keep you updated on the Wencon products.

You will get a report on a specific repair with guidance via photos and descriptions. The Newsletter is meant as an inspiration, in how to do a repair in practice. –Please register for this on the link below:

www.wencon.com/signup



WENCON WORKSHOPS

Europe

Greece

KME - Piraeus

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Bulgaria - Romania

H.H. Brothers Maritime Web: www.hhbrothers.com

Iceland

Framtak Marine Engineering

Web: www.framtak.is

The Netherlands

Repair Management Nederland b.v. E-mail: suim@suim.es

Web: www.wencon.nl

Loenen Repairs b.v.

Web: www.loenenrepairs.com

Norway

Goltens AS

Web: www.goltens.no

Portugal

MAN Diesel & Turbo Portugal Web: www.mandieselturbo.com

Poland

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Germany

SAM Industrietechnik GmbH

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MTS - Kasulke & Rohde GmbH

Web: www.mts-insitu.com

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Offshore Reparos Navais Itda

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North America

Canada

D. F. Barnes Group of

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Panama

Wärtsilä, S.A. Services Office

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Goltens Shanghai Co., Ltd

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WENCON STOCK POINTS

Europe:

Norway - Oslo

The Netherlands - Rotterdam

Denmark - Bogense

North America:

Panama

USA & Canada - New Orleans

Middle East & Africa:

U.A.E. - Abu Dhabi

South Africa - Durban

Asia

Singapore

World-wide

Contact Wencon or your normal

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