

Shipping News

from Wencon distributor



Repair Management Nederland B.V.
Bergstoep 25 - 27 - NL-3079 DS Rotterdam
Tel. +31 10 82 00 959 - Fax: +31 10 48 38 836
info@repairmanagement.nl - www.repairmanagement.nl



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Dear Customer

Shipping News is your chance to get the latest information from us, learn how to make a specific Wencon repair, and

to get updated on the condition of the Repair Kit on board the vessel.

This time we are introducing our new Wencon distributor and Workshop in Cameroon. Read more about this on the following pages.

“This is why I have a Wencon Repair Kit on board”



*Vytautas Rimeika
Technical Director at Uniteam Marine
in Hamburg, Germany.*

Uniteam has been using Wencon as a Repair System supplier for more than 5 years.

Through the years we have had a close cooperation in regarding to resupplying and repair- suggestions.

Technical Director Mr. Vytautas Rimeika states following:

“Being a witness to several mistakes made by the crew, due to using different products from changing suppliers, we decided to stick to one brand. We choose Wencon because of the economical small packages helping to minimize loss of unused material”.

“We have created our own “Uniteam Kit”, containing exactly what we need for our ships in case of an emergency situation.

“I believe that investing in the Wencon repair system kits indeed has been paid back several times. Earlier problems with “off hire” situations caused by

exhaust gas compensators that gave up, are no longer a problem for us. The crew are now able to fix this temporary with Exhaust Repair Kit, just in time”.

“As an extra bonus, we now have eliminated routine problems on SW pipes as the crew now have the possibility to do continuously repairs. Even temporary repairs are keeping the ships running until proper renewal can be done”.

“Crew should be a bit “trained” to get the full benefits from the repair kits. Here also, Wencon is a very appreciated supplier, as they offer free support to us, when this is needed”.

“I can only say that having the kits on board was a wise investment. “

Uniteam Marine has offices in Cyprus, Germany, Myanmar, Lithuania, Ukraine and Singapore. The group is active in full management, operations, crew management, technical management, financial administration, consultancy and ISM/ISO 9001:2008 services.

With almost 30 years of experience, the firm manages a fleet of vessels ranging from 2,000 to 170,000 dwt comprising of Multi-purpose, Container vessels and Bulk carriers under various flags.



Find more info on Uniteam Marine at www.uniteammarine.com.



WENCON DISTRIBUTORS, STOCK POINTS & WORKSHOPS

Europe

Iceland:



Distributor: www.framtak.is
Workshop: www.framtak.is

Faroe Islands:



Distributor: www.blika.fo

Norway:



Stock point: Oslo
Workshop: www.goltens.no

Lithuania:



Distributor: www.mariteksta.lt

Greece:



Distributor: www.internaftiki.gr
Workshop: mvarentzis@kme.com.gr

Italy:



Distributor: www.montiebarabino.it
Workshop: www.ivaldiegenerale.eu

Poland:



Distributor: www.navitech-gdynia.com
Workshop: www.naviserv.eu

The Netherlands:



Distributor: www.wencon.nl
Workshop: www.loenenrepairs.com
Workshop: www.wencon.nl
Stock Point: Rotterdam

Belgium:



Distributor: www.wencon.be

Luxembourg:



Distributor: www.wencon.nl

The Netherlands Antilles:



Distributor: www.wencon.nl

Bulgaria:



Distributor: www.hhbros.com
Workshop: www.hhbros.com

Romania:



Distributor: www.hhbros.com
Workshop: www.hhbros.com

France:



Distributor: www.ets-tiano.fr
Workshop: www.cegelec.com
Workshop: www.navtis.fr

Deutschland:



Workshop: www.sam-industrie.de
Workshop: www.mts-insitu.com

Monaco:



Distributor: www.ets-tiano.fr

Spain:



Workshop: www.suim.es
Workshop: www.uwcontractors.com

Scotland:



Workshop: www.dalesmarine.co.uk

Portugal:



Workshop: www.mandieselturbo.com

Africa & Middle East

South Africa:



Stock point: Durban

U.A.E.:



Distributor: global@globalentco.com
Stock point: Abu Dhabi
Workshop: www.wartsila.com

Cameroon:



Distributor: ae@androngroup.com
Workshop: ae@androngroup.com

South America

Chile:



Distributor: www.danishbusiness.net

Peru:



Distributor: www.danishbusiness.net

Brazil:



Workshop: www.orn.com.br

Asia

Korea:



Distributor: www.worldocean.co.kr
Workshop: www.worldocean.co.kr

Philippines:



Distributor: romy_delrosario@yahoo.com.ph

Shanghai:



Distributor: www.goltens.com
Workshop: www.goltens.com

Singapore:



Distributor: www.redoxchemi.com
Stockpoint: Singapore

Malaysia:



Distributor: www.customcraft.com.my
Workshop: www.customcraft.com.my

North America

Canada:



Distributor: prmeidal@shaw.ca
Distributor: www.dfbarnes.com
Workshop: www.dfbarnes.com

Panama:



Stock point: Panama
Workshop: www.wartsila.com

USA:



Stock point: New Orleans

World Wide



Denmark - Wencon
www.wencon.com
Tel: +45 6481 1010

Find more
informations on
www.wencon.com

Welcome to a new Wencon Service Partner & Wencon Distributor:

Andron Engineering in Cameroon

During 2011 we welcomed a new service partner: Andron Engineering in Cameroon.

Wencon is very pleased to have Andron Engineering on-board and we can see the potential growth in this region due to our co-operation.

In July Thomas Rosenkjær our technical expert, visited Andron Engineering to do intensive repair training and support. Wencon looks forward to this future co-operation.

Andron Engineering Ltd is a company with considerable experience in repairs in the marine, offshore, and industrial sectors. Their primary focus is to employ their specialized, technical expertise in providing valuable repair services to existing and future clients in the Gulf of Guinea.

One of their greatest assets is their man power resources. They have a highly skilled and experienced workforce and database of naval

architects, draftsmen, x-ray welders, marine engineers and officers located in key countries in the Gulf of Guinea.



Caleb Tamfu, John T. Nielsen, Karen Skriver and Emmanuel Simo Tagbo

Contact Andron Engineering at e-mail: ae@androngroup.com

Repair of Exhaust bellow

Job:

1. Soot is visible between the insulation and the aluminum cadding. This is caused by a crack in the exhaust bellow.
 2. After removing the insulation, the crack became visible.
 3. The surface was then made rough using emery cloth and then cleaned with Wencon Cleaner.
 4. Due to the vibrations and expansion special supports were made and welded to the flange. This will ensure that the Wencon material will stay in place.
- The crack was then covered by metal mesh before Wencon Exhaust was applied in several layers.

5. Final result.



Do you know ShippingMail?

A couple of times per year we distribute our newsletter Shipping-Mail. This is to keep you updated on what is going on in our business, as well as to give you some info on difficult repairs. You will get a report on the repair – with guidance via photos and descriptions. This way you can easily transfer it into the real world of repairs.


To get these reports and news – you can via our homepage connect to our ShippingMail mailing list.

–Please register on this link on homepage:


www.wencon.com/subscribe

Wencon application report, September 2012
Ballast valve casings

This drive you will be able to read on how to solve a common problem in especially old valve casings. Wencon call it; cast to fit method.



After the valve casing has been cleaned and degreased with Wencon Cleaner, the surface is ready to be applied with the Wencon Rapid.



First surface preparation is made to ensure a good adhesion. The surface has been sandblasted, 50-120 and 70 microns. Then later cleaned and degreased using Wencon Cleaner. Now the surface is ready to be applied with the Wencon Rapid.

The castings were in very poor condition due to bi-metallic corrosion.

Here is shown the basics step-by-step.

FAQ

How long time does this repair take?
The job can be done within 2 normal 8 hour working days.

How much material has been used for this repair?
Depending of the size and number of the casings, but materials used for this specific job as following:

- 4 cans Wencon Cleaner
- 1 set Wencon Rapid
- 1 Wencon release agent.
- Application tools



Final surface after casting Wencon Rapid.

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Fax +45 6481 3039 • wencon@wencon.com • www.wencon.com

Wencon Workshops - What's in it for you as a customer?

Currently WENCON have 23 workshops around the world. These workshops are certified by WENCON to do two types of repairs; emergency- and maintenance repairs. By using our certified workshops, we ensure that the **repair jobs are done in a way that the repair will last and not give you any further costs until you change the part or dock your ship.** Each of the workshops has been through a training which shows all aspects of our product use. All the updates and experience we have gathered in repairs for the last 25 years is being communicated and trained in our workshops. Many of our workshops have, besides repair kits in their workshops, a lot of additional competences in their field. In this way we ensure, that you will always have the qualified support, when needed.

The advantage for you is to have the right skills, at the right time available. In order to support that statement, we have chosen to make workshop agreements world wide (as shown on the map). Especially in the Cameroon area in the region of Africa, we have 5 skilled technicians, who all have been trained in the “WENCON application repairs”. Here we can provide you with the product, or offer you that the workshop can do the repairs. This makes it possible for you to **“keep running”** until you reach a more permanent solution, or is docking anyway, in an area with a well assorted dock facility. We see our distributors utilizing this workshop service by recommending their customers to use our certified workshops, depending on which region of the world the customer's ships

are active in. Some of the workshops have even made special agreements with ship companies as “WENCON repair shop” in their region. By these agreements, the chief on board the ship will never doubt who to contact, when repairs must be done. The main task by the repairs is to make sure that you **“get it done the right way the first time”** **Not wasting time to redo it** – wasting money on damaged machine parts – because you are either forced to change it due to a bad application job, or paying to have the repair done again. Next time you have a repair, contact WENCON and we will direct you to the right workshop in “the region where you need it”. **This way you will save money next time you need a repair.**

Karen Skriver, WENCON

Inventory list

WENCON		
On board This vessel is a WENCON repair kit		
The kit contains:		
Quantity	Product No.	Product
2	1010	WENCON CREAM 1 kg
2	1000	WENCON RAPID 7 kg
2	1005	WENCON RAPID 8 x 125 g
1	1040	WENCON PUTTY 8 x 125 g
1	1045	WENCON PIPE TAPE 4 uni (5 cm x 100 cm)
1	1046	WENCON PIPE TAPE 4 uni (5 cm x 200 cm)
2	1070	WENCON EXHAUST REPAIR KIT 2 x 250 g
2	1030	WENCON COATING 0.5 kg white
2	1030	WENCON COATING 0.5 kg blue
2	1050	WENCON HI-TEMP 0.5 kg yellow
2	1060	WENCON HI-TEMP 0.5 kg green
2	1100	WENCON CLEANER 0.5 l
1	1110	WENCON RELEASE AGENT
1	1130	WENCON REINFORCEMENT TAPE
1	1150	WENCON AGGREGATE N° 24
2005		WENCON APPLICATION TOOLS
1014		WENCON LUY CREAM
1035		WENCON LUY COATING
WENCON MANUAL		
WOODEN BOX		
XXXXXXXXXXXXXXXXXXXXX XXXXXXXXXXXXXXXXXXXXX		
www.wencon.com		



As usual we enclose an inventory list in the envelope addressed for each vessel carrying a Wencon Repair Kit. The list shows the original content of the Wencon Repair Kit

onboard your vessel. Help yourself, by reordering what has been used. Check the age and consistency of the remaining products as well.

A replenished kit will make your crew ready for almost any kind of emergency situation or maintenance jobs caused by corrosion or breakage.