



December 2016

Dear Customers and Partners,

We are looking forward to a new year 2017, together with our existing and new business partners, and we are ready to support you with the right repair solutions. We have launched a new Wencon Kit and a new Wencon Tool that will extend our range of repair solutions, and we expect in the new year to introduce new features, that will further complement our range of repair solutions.

Earlier this year we have launched our new website, we hope that you enjoy the new way of navigating this, and that the site guides you to the right repair solution.

We are happy also to share with you, that we have been through the process of implementing ISO9001:2015 Quality Management System at WENCON, in the last couple of months. We just finalized this process, and have now been certified by Bureau Veritas.

With our new Total Cost of Ownership calculator, we have already provided savings in the range of 60 – 70%, by choosing to repair instead of replace. Please contact us if you need more information on this.

We wish you Season's Greetings and a Happy New Year.

Jan Ryholl, CEO, WENCON

New WENCON Fixation Tools

Fixation tools for repair of cracks and corrosions in tanks, leaking pittings and welding seams.

The Fixation Tools helps to support and secure WENCON products to the damaged part and can be used with most WENCON products.



The WENCON Fixation tools contains:

- 4 x Anchor bolts
- 8 x M6 Nuts
- 8 x M6 Washers
- 4 x M6 Washers big
- 2 x Fixation plates 250 mm, flat
- 2 x Fixation plates 250 mm, angled
- 1 x Metal Drill bit, 6 mm

WENCON Fixation Tools is included in the new WENCON Tanker Kit and can also be ordered separate - article No. 2808.

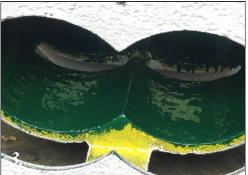
For more information, please contact our Sales Dept.

WENCON application - Twin Screw Cargo pump corroded





- 1. Pump in very bad condition. Screw chambers attacked by bi-metallic corrosion.
- 2. After refurbishment, parts are machined to original size and clearance.





- Chambers rebuild with WEN-CON Rapid and WENCON Hi-Temp, ready for machining
- 4. Machining after alignment completed.

For more application jobs, please see WENCON applications

Sign up for WENCON Repair News here

Refilling procedure for WENCON Repair Kit

Optimize your investment, by using our refilling procedure for the Repair Kit, and make your crew able to perform maintenance and repair jobs.

Once or twice a year, we send out a refill list for each vessel, carrying a WENCON Repair Kit on board. The refill list shows the original content of the Repair Kit on board your vessel. Help yourself by reordering what has been used, and check the age and consistency of the remaining products as well.

Sign up for WENCON's automatic refilling procedure by sending your emailaddress to: wenconrepairkit@wencon.com

Please see <u>WENCON Repair Kit</u> for more information on Wencon standard Kit sizes.

Shelf time for Wencon products: 3 years at 20°C.





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Company Ian A. Lewis was recently certified as Wencon workshop in The Balearic Islands. Ian A. Lewis was established as a marine maintenance company in 1990, after many years of experience within crewing and skippering.

lan Lewis has 20 years of experience working with innumerable applications in the marine sector, the hotel business and other large construction projects.

As awarded sub-distributor, they now have the capability to supply and offer factory trained applications, technical consultation and support.

For more information on Ian A. Lewis see webpage



Happy Holidays and a Happy New Year 2017 from all of us





WENCON solutions introduced to Maritime Faculty, Istanbul, Turkey

Our Area Sales Manager Jan Taudal, recently held a seminar at Maritime Faculty, Istanbul Technical University. The seminar was for Marine engineering students at last semester, and professionals from the marine business.

The purpose of the seminar, was to introduce the participants to Wencon repair solutions and general use of Wencon products.



For information on this type of seminar, please contact <u>our sales dept.</u>

Find WENCON certified Workshops at below destinations or at Wencon Partners

Europe		Middle East & Africa	South & Northamerica	Asia
Denmark Greece Iceland Norway The Netherlands Spain Canary Islands Balearic Islands	Italy Poland Germany The Baltic States France Scotland Faroe Islands	Dubai, UAE Cameroon	Brazil Chile	Korea Shanghai