

Shipping News

Dear Customer,

Now it is time for the Wencon Shipping News, January 2014. First of all we wish you a Happy New Year. This time we will give you some information on our products both approval and technical wise. We have added an editorial from a customer and will also show you how to perform an emergency repair on board your vessel with the Wencon Pipe Tape.



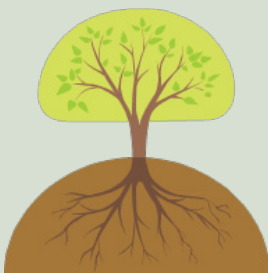
January 2014

Wencon activator no longer corrosive

A test conducted by WIL Research Europe B.V., which is one of the leading research organizations in Europe, led to the result that the Wencon activator will no longer be considered as being corrosive. The purpose of this test was to evaluate Wencon products in the "in vitro membrane barrier test", which is a test for skin corrosion and showing the ability of corrosive chemicals to pass through human skin.

We are very happy to inform you this news, since the Wencon policy is to protect the environment as well as the persons using our products. However it is still important to use gloves for protection, when you are using the Wencon products.

Mads Kjørulff
Product Manager Wencon



Wencon Pipe Tape pressure tested by Dutch Ship Builder IHC

Our Distributor from The Netherlands, Repair Management b.v., had the Wencon Pipe Tape pressure tested. Wencon is thereby the only manufacturer of Water activated Pipe Tape which successfully passed the pressure test at the Dutch Ship Builder IHC. This shipyard is specialized in high class offshore and dredging vessels and they have their own material laboratory. Their laboratory (named MTI Holland B.V. as member of the IHC Group) carried out this pressure test without use of Wencon Putty. Wencon Pipe Tape passed the test at 10 bar, without any sign of leakage and the Pipe Tape is approved by IHC for their aftersales department.



Repair process with Wencon Pipe Tape



Job:

1. Surface roughened and cleaned, using suitable tool or rough emery tape.
2. A suitable amount of Wencon Putty is mixed and applied using protective gloves acc. to Wencon user Manual.
3. Wencon Pipe Tape wrapped tight around the pipe with 50% overlap, minimum 9 circles, acc. to the Wencon User Manual.
4. Client requested the application tested to 40 bars, which was achieved after only 15 minutes of curing time, without any problems.

Remember to refill your Wencon Repair Kit



The standard Wencon emergency Repair Kits number 1, 2, 3 & 4 have proven their value for a large number of our clients for many years. Besides, many of our customers have realized the advantage in up-

grading the kit to contain the exact type and amount of products they need. In other words: **Customised Repair Kit.**

To assemble the optimum Repair Kit for your needs, there are a few parameters to be taken into consideration - Vessel size/type & most common occurred repair challenges. You can choose to compose your Repair Kit yourself, or Wencon will be helpful to compose a kit that, makes your crew able to do most maintenance repairs themselves.

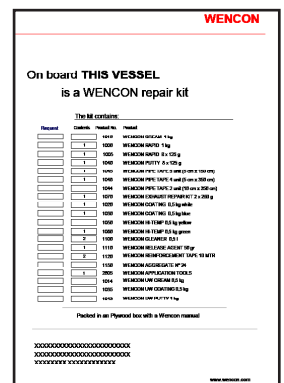
In order to obtain maximum utilisation of your Wencon Repair Kit:

- always remember to refill your Repair Kit.

Our sales department will twice a year send out a refill list for each vessel carrying a Wencon Repair Kit on board. The refill list shows the original content of the Repair Kit on board your vessel. Help yourself by re-ordering what has been used and check the age and consistency of the remaining products as well.

Make it easy for yourself and sign up for Wencon's automatic refilling procedure by sending your emailaddress to: wenconrepairkit@wencon.com

Shelf time for Wencon products: 3 years at 20°C



CFL Shipmanagement takes Wencon Repair Kit on board

CFL Shipmanagement in Amsterdam is a relatively young shipping company, established 4 years ago by a group of investors. CFL is operating in the niche market of ocean transport for many well known customers. The company is, despite of the difficult transport market, very fast growing and they are still building new vessels.

We have visited them a couple of times to talk about the benefit of the Wencon kits on board, and for the crew of the vessels this is also an easy thing, when it is a fleet implemented system. The vessels are, as the name of the company describes, Ocean crossing and when they are on the middle of the Atlantic Ocean, they are very much on their own, when it comes to emergency repairs. Vessels always have some plastic steel on board, but the problem for many brands, is the short shelf life time. Wencon offers a minimum guaranteed shelf life time of 3 years, which is unique in this specialization. Also the benefit of the organized packaged Wencon Repair Kit and the comprehensive Wencon Manual is one of the key points for a successful repair system.

For the Purchase department, the easy way of product ordering, paper work and order handling by RMN is a benefit. Complete repair kits with all papers including refill order-forms, labeling, MSDS paper, HS (custom Duty) codes can be ready within the same day. This means, that for the purchaser it is very easy to order, he gets the order confirmation within a short time and Wencon Products, including complete kits can leave the RMN warehouse the same day, even when the order comes in at 16.00 hour. Also refills are easy by ordering direct to RMN and, if needed, the products can be stored via Wencon global Stock Points.

The shipping company CFL Shipmanagement took the decision this year to put Wencon Repair Kits on all the vessels of their modern fleet. The kits were supplied in August 2013.

*Ronald van Pinxteren, Repair Management b.v.,
The Netherlands*



New Product Manager in Wencon

Per September 1st we had a new member in our team: Mads Kjærulff.

Mads will be working as our new Product Manager – being responsible for the Wencon segment to yards and repair workshops. Mads will support in the technical assistance as well. He will be responsible for all Class approvals, and documentation towards repair jobs and special requirements with regard to getting access to offshore projects etc.

As a background Mads is a Marine engineer, being in the maritime sector for approximately 4-5 years, moving up through the system to become chief engineer.

Due to this, Mads has gained extensive knowledge within maintenance and repair tasks on board ships.



New Wencon Stockpoint in Durban, South Africa

We are happy to inform you that we have now entered a new agreement for a Wencon Stock Point in Durban, South Africa.

Remember, that we can deliver products from Wencon local Stock Points from flw. destinations:



- Singapore
- Panama
- Algeciras, Spain
- New Orleans, USA & Canada
- Dubai / Abu Dhabi
- Durban

Need help for maintenance or repair ?

- find Wencon certified Workshops at flw. destinations

Europe		Middle East & Africa	South & Northamerica	Asia
Denmark	Italy	Dubai, UAE	Brazil	Korea
Greece	Poland	Cameroun/ West Africa	Chile	Shanghai
Iceland	Germany			Singapore
Norway	The Baltic States			
The Netherlands	France			
Spain/Canary Islands	Scotland			
	Faroe Islands			

Wencon certified
Workshops



If you have any questions concerning repairs, please call +45 6481 1010

Wencon local stock points - situated at below key sites

Order from your usual supplier, and save time and freightcosts by having delivered direct from Wencon local stock point.

Europe	North America	Middle East & Africa	Asia
Netherlands: <i>Rotterdam</i>	Panama	U.A.E.: <i>Abu Dhabi</i>	Singapore
Spain: <i>Algeciras</i>	USA/Canada: <i>New Orleans</i>	South Africa: <i>Durban</i>	
Denmark: <i>Bogense</i>			

from Wencon distributor



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