

# WENCON SHIPPING NEWS



January 2018

## Dear Partners and Customers,

We have now started up with an exciting new Year 2018. In year 2017 we have introduced you to two new products; UW Coating Brown and the WENCON Bio Cleaner. WENCON Bio Cleaner has recently been introduced in our standard Repair Kits and many of our customers, have already benefited from the possibility to ship WENCON products without being labelled as dangerous goods, which is the unique advantage of WENCON Bio Cleaner. WENCON Fixation Tool is one of our newly introduced products as well and has during 2017, been implemented in the WENCON Tanker Kit.

In 2018, we are planning to introduce a new WENCON UW Putty and a WENCON Dry Bulk Kit. Further information about this, will follow in the first quarter of 2018.

We have recently signed contracts with Sea Harmony and Goltens UK Ltd. to be our new Distributors in Ukraine and in the United Kingdom. We are looking forward to expand our cooperation with all our Partners in the year to come.

We look forward to develop the markets further with both Customers and Partners in 2018.

Jan Ryholl, CEO WENCON ApS

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## New WENCON Distributor in UK and the Republic of Ireland

WENCON has recently made an exclusive Distributor agreement with Goltens UK Ltd. Goltens UK will be promoting and selling WENCON products in the United Kingdom and the Republic of Ireland.

Goltens is a service organization that enables ship owners and power plant operators all over the world to minimize asset downtime via diesel services, in-situ machining, and BWT system retrofits. Each year over 3,000 clients including ship-owners, shipyards, industrial plants and power stations, rely on Goltens to organize, plan and perform critical maintenance and repair work.

For more information see: [Goltens UK Ltd.](#)

"We look forward to the cooperation with Goltens UK Ltd".



Contract signing by General Manager Mr. Tom Macdonald, Goltens UK Ltd. and CEO Mr. Jan Ryholl from WENCON.

*Uffe Jensen, Area Sales Manager, WENCON ApS*

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## WENCON application - Refurbishment of Sea Water Inlet

Thorough surface preparation and steel repair of the Sea Water Inlet was done, prior to application of WENCON products. Hereafter two layers of WENCON Coating white and blue in thickness of 600 microns, are applied. After application with WENCON products, the Sea Water Inlet is protected against bi-metallic corrosion for many years.

Job carried out by Venus & de Waard, The Netherlands for WENCON. [See application here](#)

For more Wencon application jobs see [WENCON applications](#)



[Sign up for WENCON Repair News at our website](#)

## Refilling procedure for WENCON Repair Kits

Optimize your investment, by using our refilling procedure for the Repair Kit, and make your crew able to perform maintenance and repair jobs.

Once or twice a year, we send out a refill list for each vessel, carrying a WENCON Repair Kit on board. The refill list shows the original content of the Repair Kit on board your vessel. Help yourself by reordering what has been used, and check the age and consistency of the remaining products as well.

Sign up for WENCON´s automatic refilling procedure by sending your email address to: [wenconrepairkit@wencon.nl](mailto:wenconrepairkit@wencon.nl)

Please see [WENCON Repair Kit](#) for more information on WENCON standard Kit sizes.

Shelf time for WENCON products: 3 years at 20°C.



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# WENCON SHIPPING NEWS



## WENCON Bio Cleaner now in WENCON standard Repair Kits

For your benefit, we have replaced WENCON Cleaner with WENCON Bio Cleaner in the WENCON standard Repair Kits. See our [productpage](#) for more information.

The new WENCON Bio Cleaner is a water based alkaline degreaser, for cleaning of surfaces, prior to application of WENCON products.

### Shipment without dangerous goods documentation

WENCON Bio Cleaner is an environmentally friendly product, **not considered as dangerous goods**. This means, we are able to offer you an easy logistic solution

- without **separate** documentation
- with **reduced** freight costs
- with **flexible** delivery

### Stronger adhesion to the surface

We recommend the new WENCON Bio Cleaner, which guarantees an improved cleaning of the surface and therefore a significant stronger adhesion. After cleaning; please dry out surface **or** use Wencon UW Coating as primer directly on wet surface, before using other Wencon products. For further information on application, see our [Instruction for use](#).

### Prices for WENCON Cleaner solutions

The prices for WENCON Cleaner solutions are identical – additional benefit is that WENCON Bio Cleaner contains 750ml, which means 50% more content.

For further information on this, please contact our [sales team](#).



# WENCON SHIPPING NEWS

## New WENCON Distributor in Ukraine

Wencon signed in November contract with Sea Harmony as Wencon Distributor for Ukraine. Sea Harmony is a global maritime service company located in Odessa at the Black Sea coast. They are specialized in Safety Equipment and Spare parts of leading technical maritime brands and Repair Service and Trouble Shooting world wide.

For more information see: [Sea Harmony](#)

“Sea Harmony has been certified as WENCON Distributor and they are now ready to offer WENCON qualified solutions within repair and maintenance. We look forward to the cooperation with Sea Harmony”.

*Jan Taudal, Area Sales Manager, WENCON ApS*



Director Igor Tregubenko, Sea Harmony and Mr. Jan Taudal in the middle, with the Sea Harmony "team" after certification.

Find WENCON certified Workshops at below destinations or at [WENCON Partners](#)

Europe	Middle East & Africa	South & Northamerica	Asia
Denmark	Dubai, UAE	Brazil	Singapore
Greece	Cameroon	Chile	Korea
Iceland			Shanghai
Norway	Italy		
The Netherlands	Poland		
Spain	Germany		
Canary Islands	The Baltic States		
Balearic Islands	France		
	Scotland		
	Faroe Islands		
	Turkey		