

SHIPPING NEWS

July 2016

Dear Customers and Partners,

Summer time is finally here, and it is the season where we spend some time with family and friends. We at Wencon will do the same, but our operation will be open full time throughout the summer. The vessels continue to sail the ocean and they depend on our services. If your contact person is not available, the remaining Wencon team will be there to support you, at any time.

After the holidays, Wencon will attend the SMM 2016 in Hamburg and IMPA in London. We will be present to have the dialog with you, about repair solutions.

If you are interested in a technical or commercial training - or to do business with Wencon - you are welcome to contact us, so we can discuss the possibilities and plan a visit to your location.

I wish you and your family a good summer.

Michael Gandoe, Wencon

New Wencon Distributor and Workshop in Iran and Egypt

Pars Marlik Kish - Distributor

Pars Marlik Kish has been working in procurement business for the Marine, Oil, Gas and Energy sectors since 2001. Years of experience as supplier within marine equipment, have lead them to be placed among the most well reputed within the business. Pars Marlik Kish is located in Tehran, Iran and will be working with identifying workshops along the western side of the coast in Iran.

Borhanco Petroleum Service - Distributor and Workshop

Borhanco Petroleum Service is the first Egyptian petroleum services company in the Middle East zone that has specialized in supplying petroleum companies, oil Rigs and vessels with first class man power & Equipment's Supply since 1992. Borhanco has an outstanding portfolio of complementary products and services for the subsea services arena. With location in Suez, Egypt - the centre of the Marine traffic - Borhanco Petroleum Service is well known in the Middle East region and across the world.



Workshop certification of Borhanco Petroleum Service in Egypt

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Exhaust bellow, leaking - Wencon Exhaust application



1. Clear signs of leak, caused by crack in the bellow. Smoke gas and soot visible between insulation and cladding.
2. Crack visible after removal of insulation.
3. Surface cleaned with Wencon Cleaner before application.
4. Crack covered with metal mesh, prior to application of Wencon Exhaust in several layers.

For more application jobs, please see **WENCON applications**

Sign up for WENCON Repair News

Refilling procedure for WENCON Repair Kit

Optimize your investment, by using our refilling procedure for the Repair Kit, and make your crew able to perform maintenance and repair jobs.

Twice a year, we send out a refill list for each vessel, carrying a Wencon Repair Kit on board. The refill list shows the original content of the Repair Kit on board your vessel. Help yourself by reordering what has been used, and check the age and consistency of the remaining products as well.

Sign up for Wencon's automatic refilling procedure by sending your email address to:

wenconrepairkit@wencon.com

Please see [Wencon Repair Kit](#) for more information on Wencon standard Kit sizes.

Shelf time for Wencon products: 3 years at 20°C.



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New Wencon Workshop Partners in the Netherlands



We are happy to introduce you to our three new workshop Partners in the Netherlands. The demand for workshops in the Netherlands has grown and our successful Distributor [Repair Management BV](#), has taken the steps to expand the network of workshop Partners. They have recently made agreements with following workshops:

Minderhoud Techniek

A welding and maintenance company based in Vlissingen harbor, located direct to the keyside, makes it possible for vessels to reach a workshop. Minderhoud Techniek is specialized in maintenance for seagoing vessels, fishing vessels, inland vessels and dredging vessels and they are certified by Wencon for any type of repair job. The workshop is also carried out with equipment to handle all types of repair jobs.

For more information see: www.minderhoudtechniek.nl

Marine Maintenance Service BV

Company based in Farmsum (Delfzijl) in the most northern part of the Netherlands. This area is the base of many Dutch ship owners and ship builders. Marine Maintenance Services is a specialist in engine repair and overhaul, and they carry out many repair and maintenance jobs on board sea going vessels. With a group of 12 service engineers, Marine Maintenance Services is able to act fast and carry out repair jobs anywhere. The Workshop is located in new buildings and provided with modern equipment such as milling and machining tools, shot blasting cabin and utilized tool shop for assembling.



For more information: info@marinemaintenanceservice.nl

Venus & de Waard BV

More than 60 service engineers are working from the head office in IJmuiden and subsidiaries in Rotterdam, Spijkenisse and Delfzijl. The fishing industry is an important sector for Venus & de Waard with mainly repair and maintenance jobs on board stern trawlers. Offshore Service companies with supply vessels and commercial vessels are using the service of Venus & de Waard, who also has good experience within two-component products.

The workshop is divided in several departments for welding and grinding (construction and piping), milling and machining, hydraulics, and a good utilized tool shop for assembling.

For more information see: www.venusendewaard.nl

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Find WENCON certified Workshops at below destinations or at [Wencon Partners](#)

Europe		Middle East & Africa	South & Northamerica	Asia
Denmark	Italy	Dubai, UAE	Brazil	Korea
Greece	Poland	Cameroon	Chile	Shanghai
Iceland	Germany	Egypt		
Norway	The Baltic States			
The Netherlands	France			
Spain:	Scotland			
Canary/Baleares Islands	Faroe Islands			



SMM2016 Hamburg and IMPA London

Join us at

SMM
 Hamburg, Germany
 6-9 September 2016
 Pavilion of Denmark organized by:
 **DANISH MARINE GROUP**

Visit us at Hall B1
- stand EG109

WE'RE AT
 **IMPA LONDON**
 LONDON / Exhibitors & Conference
 2016

Visit us at stand
no. 32

from Wencon distributor

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