

WENCON SHIPPING NEWS



June 2017

Dear Partners and Customers,

Repairing instead of replacing metal parts are becoming more and more interesting, especially for the savings that are possible to gain in these areas. This year, has so far been very busy and we have together with our distributors, participated in exhibitions in Singapore, Iran, Istanbul and Norway, and we are looking forward to the next to come. Please let us know if you have marked initiatives where we can support you.

We have just released a new brochure targeted Workshops, Shipyards and Shipping companies. The WENCON brochure is based on the fact that our repair solutions are widely known and used among Ship owners and Ship management and we hope by this, to support both existing and new customers. Please let us know if you need a link to the electronic version of the new brochure or even a copy in print.

In the second half of 2017 we are looking forward to present our new WENCON Bio Cleaner solution, which will provide you with an alternative to our existing Cleaner solution. One of the big benefits, is that we are able to ship this with other WENCON products, without the need of dangerous goods documentation. We will provide you with more information concerning this, as soon as possible.

We are looking forward to develop the markets further with you in the second half of 2017.

Last but not least, I want to wish you all a nice summer.

Jan Ryholl, CEO WENCON

DS "Hestmanden" refurbished and ready for harbour tours in Oslo Fjord 2017

Propeller for Norwegian ship DS "Hestmanden" protected with WENCON Coating

The Danish company Marinesshaft A/S has, among other things, specialised in reconditioning of propeller equipment of all makes.

Recently, they were in charge of refurbishing shaft and propeller of the Norwegian ship DS "Hestmanden". The old steamship needed repair of its original fixed 4-blade propeller and propeller shaft. The blades were sand blasted and cracks welded up, the blades balanced and finally treated with WENCON top-coat to protect from corrosion.

DS Hestmanden was built in 1911 in Bergen, Norway and is today under the care of Vest-Agder Museum in Norway. D/S Hestmanden has been going through a large refurbishment, before planned harbour tours with tourists, around Oslo Fjord in summer 2017.

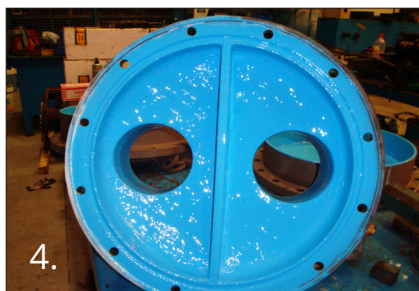
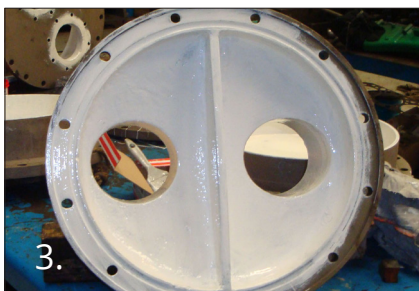
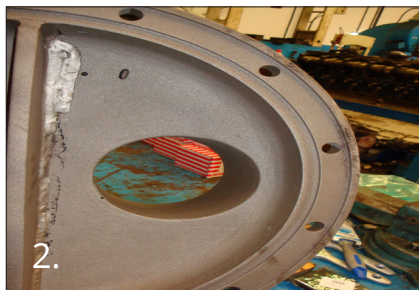


" The propeller is made of iron and therefore needs good protection for future sailing. Based on our experiences, we have chosen WENCON products for the repair job, as this is our guarantee for a durable solution " .

Peter Pallesen, Marinesshaft A/S, Denmark

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WENCON application - End Covers for coolers



1. End Covers attacked by bi-metallic corrosion and delivered to workshop for repair and protection.
2. Surface sandblasted to SA 2,5, 75 microns and degreased with Wencon Cleaner.
3. End Cover protected with first layer of Wencon Coating white in 4-500 microns.
4. Second and final layer of Wencon Coating blue. End Covers left for curing 12-18 hours before reinstallation.

For more application jobs, please see [WENCON applications](#)

[Sign up for WENCON Repair News here](#)

Refilling procedure for WENCON Repair Kit

Optimize your investment, by using our refilling procedure for the Repair Kit, and make your crew able to perform maintenance and repair jobs.

Once or twice a year, we send out a refill list for each vessel, carrying a WENCON Repair Kit on board. The refill list shows the original content of the Repair Kit on board your vessel. Help yourself by reordering what has been used, and check the age and consistency of the remaining products as well.

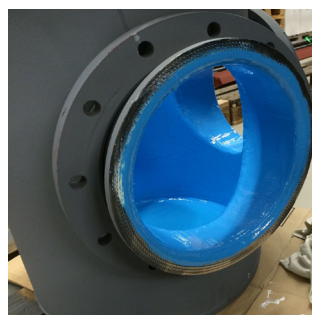
Sign up for WENCON's automatic refilling procedure by sending your email address to: wenconrepairkit@wencon.com

Please see [WENCON Repair Kit](#) for more information on Wencon standard Kit sizes.

Shelf time for Wencon products: 3 years at 20°C.



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REPAIR MANAGEMENT NEDERLAND B.V. - 15 years anniversary as WENCON distributor



" In 2001, we had the first contact with Erik Wendelin, founder and owner of WENCON Aps Denmark. It was decided to start up a close cooperation between the two companies. After a full Wencon Training of several days at the Wencon premises in Bogense Denmark, we started up in year 2002, as WENCON distributor for the Benelux and the Dutch Antilles. Starting from zero, our first goal was to introduce WENCON to the ship owners and show them all the benefits of the unique WENCON concept.

In the beginning RMN carried out many WENCON repair jobs on board of the vessels for the customers. This off course gave us an enormous experience in working with 2-component repair products.

Within the next few years it was decided to start up with WENCON Service Partners to take care of the repair jobs and with RMN as their supplier, back-up function and application training of their service engineers. Since our start as distributor, WENCON made a big step forward, many distributors followed and started up in their home country. The benefit, is that we together created a global network of distributors and service Partners.

We are pleased, that so many of our customers discovered the benefit of the WENCON Repair concept and WENCON Repair Kits and have implemented this into their fleet. Having the products and the skills to work with this, help the crew, the technical department and the purchase managers as well. Through the years WENCON has developed high quality metal free products and one of the major benefits for the logistics, is that the WENCON Products can be transported without the need of dangerous goods documentation.

Our main job, is to be in close contact with Shipping, Offshore and Industrial companies, partly as a supplier of Wencon products and as their technical support as well. They are pleased with the fact that they can ask us how to solve their problem and not only supply them with a product.

This first 15 years of working with WENCON has turned out to be a great success, due to a close cooperation with our customers, hard work and a lot of effort. We are proud and thankful to be their trusted supplier for many years ahead and we are looking forward to the next 15 years of cooperation with WENCON, our service Partners and our customers"

Ronald van Pinxteren, Repair Management Nederland B.V.

For more information see: www.repairmanagement.nl

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WENCON Release Agent in new packaging

The Release Agent, used to prevent adhesion between WENCON repair product and the substrate.

We have changed the packaging of WENCON Release Agent, to provide you a better service

- Appropriate for storage in high temperatures
- Optimal size for 50gr. content
- Extend the shelf life



Please see information at [WENCON products](#)

Find WENCON certified Workshops at below destinations or at [Wencon Partners](#)

Europe	Middle East & Africa	South & Northamerica	Asia
Denmark	Italy	Brazil	Singapore
Greece	Poland	Chile	Korea
Iceland	Germany		Shanghai
Norway	The Baltic States		
The Netherlands	France		
Spain	Scotland		
Canary Islands	Faroe Islands		
Balearic Islands	Turkey		
	Dubai, UAE		
	Cameroon		

