

# Shipping News



June 2014

## Dear Customer,

Now it is time for the Wencon Shipping News, June 2014 edition. This time we will give you some information on news in our product line and the advantage of having our new Docking Kit on board your vessel. As

usual we show you a Wencon Repair job and give you some information on our activities with regards to exhibitions this year.

*Jeanette Lystlund*

## Now it is here... the Wencon Docking Kit

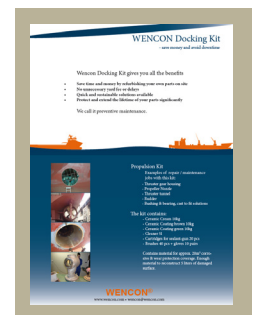
We have experienced an increasing interest from our customers, to have our products available during docking. We have therefore introduced 2 standard Docking Kits; Propulsion Kit and Cooling system/pump Kit.

Wencon's repair and preventive maintenance methods can be carried out with great benefits, and with very low maintenance costs compared to traditional methods. Having a docking kit available while docking will facilitate your repairs and maintenance tasks on-board, on-site, and in the yard workshop.

With a docking kit on board, you have all the benefits, rather than buying comparable service locally:

- No yard fee in case of unexpected need for products during yard stay.
- No delays, due to by customs declaration.
- Refurbish your own parts on site and save time and money on purchasing new parts.
- Quick and sustainable solutions to bi-metallic corrosions, wear and breakage.

As a side benefit, we offer that all unused products can be returned to Wencon, latest 1 month after ended yard stay. For more information on the Wencon Docking Kit, see our webpage: [Wencon Docking Kit](#).



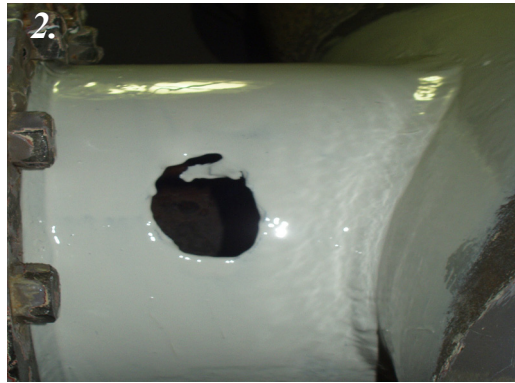
*Wencon Propulsion Kit: article no. 8721*  
*Wencon Cooling system/pump Kit: article no. 8722*

## Wencon Safety Data Sheet

Due to the extent of the new Safety Data Sheets (MSDS), we have removed these from our manual, and decided to publish the sheets in a small book instead. The book is included in all shipments containing dangerous goods. Therefore chapter 3 in the Wencon manual, now consist of Technical Information for Wencon products and looks a bit different from earlier.

You can find the Safety Data Sheets on our new webpage, please see: [Wencon Safety Data Sheets](#)

### Repair job with Wencon Reinforcement Tape



#### Job:

1. Ballast pipe patched up using rubber & metal plate.
2. First layer of Wencon UW Product applied.
3. Wencon Reinforcement Tape & UW-Products applied layer by layer.
4. Final result. By using this repair solution, please note that T-joints, reducers and elbows can be repaired without problems.

### Remember to refill your Wencon Repair Kit

To make sure that you benefit from your investment, you must remember to refill your Repair Kit.

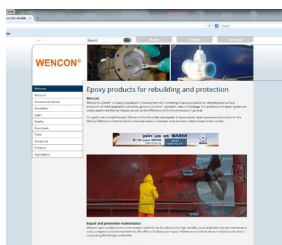
Besides the 4 standard emergency Repair Kits, you still have the possibility to compose your Repair Kit yourself, or Wencon will be helpful to compose a kit that makes your crew able to do most maintenance repairs themselves.

Twice a year, our sales department sends out a refill list for each vessel carrying a Wencon Repair Kit on board. The refill list shows the original content of the Repair Kit on board your vessel. Help yourself by reordering what has been used and check the age and consistency of the remaining products as well.

Sign up for Wencon's automatic refilling procedure by sending your email address to: [wenconrepairkit@wencon.com](mailto:wenconrepairkit@wencon.com)

Please see [epoxy repair kit](#) for more information.

Shelf time for Wencon products: 3 years at 20°C



### Wencon new website

We are very proud to introduce you to our new website, which was launched in the beginning of April 2014. We have been working on the website for some months, and we have done our best to make the website functional, good-looking and easy to navigate.

We hope you find what you need, if not please let us know. [www.wencon.com](http://www.wencon.com)

## Wencon Reinforcement Tape - now available in 10cm x 20m

Wencon has experienced a growing demand for the Reinforcement Tape in a larger version, mainly due to our increasing activities within the Offshore / Oil & Gas Business. Furthermore, we have seen a demand for this, at many of our latest repair jobs, where the need for the Reinforcement Tape in wider and longer dimension, has been growing. We are therefore happy to introduce the Wencon Reinforcement Tape 10cm x 20m. We expect the Reinforcement Tape to be available at our stock, middle of June 2014.

For many years the standard Wencon Reinforcement Tape 5cm x 10m, has demonstrated its usefulness for a significant number of our clients, performing all kinds of repairs and maintenance tasks. Especially its strong features, mechanically and also as the expendable tool, in terms of its all-round qualities.

The Reinforcement Tape is a specially treated fiber fabric ensuring full penetration of the resin mix, and thereby giving the final fiber resin laminate repair, excellent mechanical properties.

For pipe repairs, the Reinforcement Tape is normally used directly from the roll, but can also be used in short lengths for repairs, where access is difficult. Combining the different Wencon epoxy resin lines and Reinforcement tape enable us to perform applications in all kinds of difficult working conditions.

1. Wencon UW Product line - for work under water and in high humidity surroundings.
2. Wencon Ceramic Product line - to perform wear resistance applications.
3. Hi-Temp Product line - perform applications where high temperature is an issue.
4. Basic Product line, blue & white coatings - cream and rapid - naturally preferred under "normal" circumstances.

No doubt, that we all will benefit from the possibilities given with the "LARGE" Reinforcement Tape in 10cm width - for emergency repairs as well as large pipe repairs.

Wencon Reinforcement Tape 10cm. - article no. 1122 - see [Wencon Reinforcement Tape](#) for more information.

### New Area Sales Manager in Wencon

Per 1st. of December 2013 we got a new member in the team: Martin Kristensen. Martin will be working as our Area Sales Manager Nordic. Martin will be responsible for the Norwegian market and for selected customers in Germany, Sweden, Finland. As a back ground Martin has been a Sales Representative working in different segments and due to this, Martin has gained good experience within sales, and service to customers. Martin's last job before Wencon, was as Export Manager for Solia International, being responsible for building up new market distributors around the world in the solar industry.

Please welcome Martin in the Wencon team.



### Meet us at SMM2014 in Hamburg

We will be participating at the SMM2014 exhibition in Hamburg again this year. The exhibition takes place from 9-12 September 2014.

Visit us in Hall B1 - stand 205



### Meet us at IMPA2014 in London

We will be participating at the IMPA2014 exhibition in London this year. The exhibition takes place from 17-18 September 2014.

Follow our webpage for more information:  
[Wencon events 2014](#)

Need help for maintenance or repair ?

- find Wencon certified Workshops at flw. destinations

Europe		Middle East & Africa	South & Northamerica	Asia
Denmark	Italy	Dubai, UAE	Brazil	Korea
Greece	Poland	Cameroun/ West Africa	Chile	Shanghai
Iceland	Germany	Durban		Singapore
Norway	The Baltic States			
The Netherlands	France			
Spain/Canary Islands	Scotland			
	Faroe Islands			

New Wencon Workshop

ANE Industrial Supplies, Durban



If you have any questions concerning repairs, please call +45 6481 1010

Wencon local stock points - situated at below key sites

Order from your usual supplier, and save time and freightcosts by having delivered direct from Wencon local stock point.

Europe	North America	Middle East & Africa	Asia
Netherlands: <i>Rotterdam</i>	Panama	U.A.E.: <i>Abu Dhabi</i>	Singapore
Spain: <i>Algeciras</i>	USA/Canada: <i>New Orleans</i>	South Africa: <i>Durban</i>	
Denmark: <i>Bogense</i>			