

WENCON SHIPPING NEWS



June 2018

Dear Partners and Customers,

"Now is the time to publish our Shipping News again. Among other things, we are happy to introduce you to our new Distributor in Spain, WIRESA.

WIRESA also has business activities in the spanish talking countries in South America, and they will be distributor for WENCON there as well.

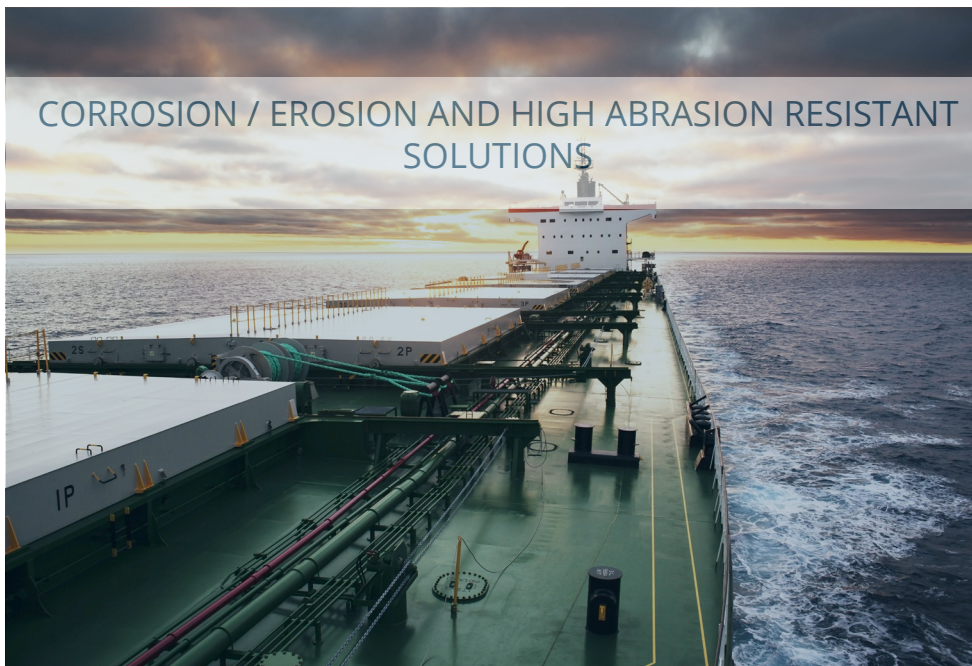
In May, we joined the exhibition Navalia in Vigo, Spain together with WIRESA and in June WENCON was represented at Posidonia in Greece, in cooperation with UMAR - WSR. Both exhibitions with a lot of activities and opportunities to meet and network with existing and potential customers. We are looking forward to see all the activities converted into more business opportunities for you and your customers.

As usual, we are more than happy to help you in the dialogue with your customers. Therefore, please let us know if we can help you in the process, focusing on the value for the customer, that our solutions will give. Our interest is continuously to grow and increase our common business activities".



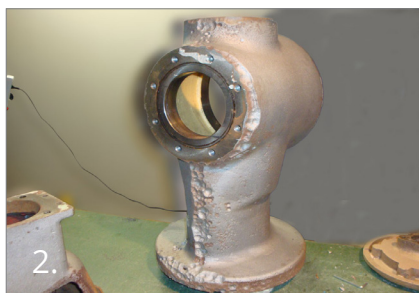
Jan Ryholl, CEO WENCON ApS

FOR PROTECTION AND LIFE EXTENDING OF YOUR PARTS



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WENCON application - Rebuilding of Thruster Gear Housing



1. Badly damaged Thruster Gear Housing, due to bi-metallic corrosion and cavitation.
2. Unit blasted to SA 2,5 and a roughness of min. 75 microns. Salt sweated out for min. 12 hours and blasted again due to signs of salt, still left at unit.
3. WENCON Rapid applied with a brush, due to the deep damages and to ensure that compound is in complete contact with the metal.
4. Surface rebuild to original shape and coated with WENCON Coating white and second layer of WENCON Coating blue. Steel is now separated from the seawater and will not be attacked by bi-metallic corrosion.

To see full Application Report, click at [WENCON applications](#)

[Sign up for WENCON Repair News here](#)

Refilling procedure for WENCON Repair Kits

Optimize your investment, by using our refilling procedure for the Repair Kit, and make your crew able to perform maintenance and repair jobs.

Once or twice a year, we send out a refill list for each vessel, carrying a WENCON Repair Kit on board. The refill list shows the original content of the Repair Kit on board your vessel. Help yourself by reordering what has been used, and check the age and consistency of the remaining products as well.

Sign up for WENCON's automatic refilling procedure by sending your email address to: wenconrepairkit@wencon.com

Please see [WENCON Repair Kit](#) for more information on WENCON standard Kit sizes.

Shelf time for WENCON products: 3 years at 20°C.



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WENCON SHIPPING NEWS



WENCON Repair kit for emergency situation

Ballast water pipe system repaired at port in Korea

In September 2017, our trusted Distributor [World Ocean](#), Korea had a customer, who discovered a leakage on their ballast water pipe system, when the ship was at port in Korea. The leakage was a 10cm crack on the downside of the pipe. Due to restrictions from the local authorities, they were ordered not to leave the port, until damage had been repaired.

Fortunately the ship was equipped with a WENCON Repair Kit, with products to perform the necessary repair. WENCON products used: WENCON Rapid (fast curing compound) and WENCON Reinforcement Tape, to strengthen the repair.

Due to a WENCON Repair Kit on board the ship, the crew was able to perform the repair job within a few hours and it was therefore possible to leave port without any additional cost or delay. The repair job lasted for 6 months, until the ship went into dock.

“This type of situation quite often occurs at the vessels. Locating damages on the downside of the pipe is not easy, it takes a lot of time and can be quite inconvenient.

Earlier, the crew used to weld the pipes, but since they are in lack of trained and experienced welder on board, they are now using WENCON epoxy products for a number of reasons. One of the reasons, are that anyone can work with WENCON products. The customer is very satisfied with the result, and we are very happy to help someone in this situation”

Dexter Yoo, Sales Manager World Ocean Co. Ltd.



REPAIR INSTEAD OF REPLACE



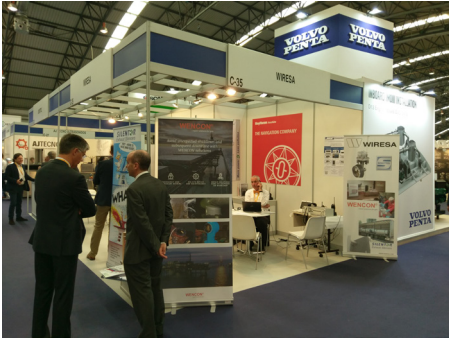
WENCON Repair Concept. The tool to reduce maintenance costs and avoid unexpected shutdown

- Minimise downtime
- Protect and extend equipment life
- Highly committed Partners worldwide
- Step by step on-line application guides



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WENCON and WIRESA at Navalia in Spain



Mr. Jan Ryholl, CEO WENCON ApS and Mr. Emilio Costoso, Sales Manager WIRESA, at the international shipbuilding exhibition Navalia in Vigo, Spain.

Find WENCON certified Workshops at below destinations or at [WENCON Partners](#)

Europe	Middle East & Africa	South & Northamerica	Asia
Denmark	Dubai, UAE	Brazil	Singapore
Greece	Abu Dhabi, UAE	Chile	Korea
Iceland	Cameroon		Shanghai
Norway			
The Netherlands			
Spain			
Canary Islands			
Balearic Islands			
Italy			
Poland			
Germany			
The Baltic States			
France			
Scotland			
Faroe Islands			
Turkey			

